RUSSELL E HUCKABA
7329 Coatbridge lane
Knoxville, Tn 37924

EDUCATION

: BS COMMUNICATIONS, UNIVERSITY OF TENNESSEE 1985
MEMBER OF DELTA TAU DELTA FRATERNITY
MEMBER OF THE "PRIDE OF THE SOUTHLAND MARCHING BAND" FROM 1981 TO 1984

PROFESSIONAL LICENSES:

TENNESSEE LIFE, VARIABLE CONTRACTS, AND HEALTH INSURANCE LICENSES, AS WELL AS FINRA SERIES 6 AND 63 SECURITIES LICENSES. HOLDS LUTCF DESIGNATION FROM THE AMERICAN COLLEGE.CURRENTLY MATRICULATING THROUGH ChFC STUDIES.

EXPERIENCED PUBLIC SPEAKER WITH EXCELLENT WRITTEN AND ORAL SKILLS. EXTENSIVE TRAINING ON ADVANCED LIFE INSURANCE AND RETIREMENT PLANNING CONCEPTS. ACCOMPLISHED INVESTMENT ADVISOR AND PLANNER, USING PORTFOLIOS OF MUTUAL FUNDS, AS WELL AS FIXED AND VARIABLE ANNUITIES.

BUSINESS EXPERIENCE:

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June 1983 until June 1985. WNOX Radio, Knoxville, TN Served as promotions director, performed a daily on air shift and sold advertising.

July 1985 until June 1989 WBBX radio, Kingston, Tn. Morning drive announcer, program director, and maintained a sales territory

June 1989 until July 2002: GUARDIAN LIFE of New York. Worked in Knoxville, Tennessee as an agent selling life insurance, health insurance, annuities and mutual funds to affluent clients and business owners in a planning platform. Also supervised local operations from May 1998 until July 2002. Tennessee state lives leader ten straight years, finished in Guardian's top ten in total lives sold 7 times.

July 2002 until August 2004: NEW YORK LIFE INSURANCE CO. Worked as an agent in New York Life's Knoxville office, qualifying for MDRT in 2003 and 2004. Qualified for New York Life's premier executive council in 2003 and 2004. New York Life's Grand Slam of Excellence award winner in 2003. Member of New York Life's 2004 MDRT qualifying group in Anaheim. This group marked the 50th consecutive year that New York Life had led the MDRT

August 2004 until January 2007: THE HARTFORD. Served as territorial life insurance consultant/wholesaler for Eastern Tennessee territory. Partnered with brokers in wirehouse, banking, and independent channels, identifying clients for sales concepts, then designing cases and then helping at point-of-sale and underwriting. Specialized in advanced planning concepts, working with attorneys, CPA's and clients on complex wealth transfer cases, estate cases and 412i retirement plans. Frequent public speaking engagements, addressing groups of brokers and /or clients regarding relevant financial topics.

January 2007 to present: MILLENNIUM BROKERAGE GROUP, brokerage manager for Knoxville office. Duties include consulting brokers and advisors all over the country on estate planning, wealth transfer, and leveraged gifting issues. Also manage a small number of preferred clients on invesement and financial planning matters.